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Attorneys for Plaintiffs,  
17 **HYEJIN LEE, RUIQI YE, YOLIN HAN**

18 UNITED STATES DISTRICT COURT  
19 NORTHERN DISTRICT OF CALIFORNIA

20 HYEJIN LEE, RUIQI YE and YOLIN  
21 HAN, individually and on behalf of all  
22 other similarly-situated individuals,  
Plaintiffs,

23 v.

24 SEPHORA USA, INC. and LVMH MOET  
25 HENNESSY LOUIS VUITTON, INC.,  
26 Defendants.

Case No.: \_\_\_\_\_

**JURY TRIAL DEMAND**

**COMPLAINT FOR RACE  
DISCRIMINATION AND BREACH OF  
CONTRACT**

**CLASS ACTION**

1 Plaintiffs Hyejin Lee, Ruiqi Ye and Yolin Han (collectively, “Plaintiffs”), on behalf of  
2 themselves and all other similarly-situated individuals, by and through undersigned counsel Yuhl  
3 Carr LLP, Wigdor LLP and Imbesi Christensen, as and for their Class Action Complaint against  
4 Defendants Sephora USA, Inc. and LVMH Moet Hennessy Louis Vuitton, Inc. (collectively,  
5 “Sephora,” the “Company” or “Defendants”), hereby allege as follows:  
6

7 **NATURE OF THE CLAIMS**

8 1. Despite significant media coverage of so-called “shop and frisk” cases – where  
9 companies have been accused of discriminating against minority customers while shopping in  
10 retail stores – Sephora has brazenly taken this practice to the internet. Specifically, Sephora has  
11 blocked and/or deactivated accounts of customers of perceived Chinese/Asian descent based on  
12 the ill-founded and discriminatory belief that all Chinese/Asian customers abuse discount sales to  
13 engage in bulk purchasing for re-sale.  
14

15 2. This is a class action alleging unlawful discriminatory conduct by Sephora  
16 towards customers involved in its “Beauty Insider” rewards program who are and/or are  
17 perceived as being of Chinese/Asian descent (the “Class” or “Class Members”), in violation of  
18 42 U.S.C. § 1981 (“Section 1981”) and 41 U.S.C. § 1982 (“Section 1982”) and in breach of  
19 customer contracts (“Breach of Contract”).  
20

21 **JURISDICTION AND VENUE**

22 3. This Court has jurisdiction over the subject matter of this action pursuant to 28  
23 U.S.C. §§ 1331, 1343 and 1367(a).  
24

25 4. Venue is proper in the Northern District of California pursuant to 28 U.S.C. §§  
26 1391(b) and (c) because Defendant Sephora is headquartered in this district, a substantial part of  
27  
28

1 the events and omissions giving rise to this action occurred in this district and because  
2 Defendants have corporate offices that can be found and conduct business in this district.

3  
4 **PARTIES**

5 5. Plaintiff Hyejin Lee is a woman of South Korean descent who resides in San  
6 Diego, California. At all relevant times herein, Ms. Lee was a member of Defendants' Beauty  
7 Insider program and a customer of Sephora.

8 6. Plaintiff Ruiqi Ye is a woman of Chinese descent who resides in Santa Barbara,  
9 California. At all relevant times herein, Ms. Ye was a member of Defendants' Beauty Insider  
10 program and a customer of Sephora.

11 7. Plaintiff Yolin Han is a woman of Chinese descent who resides in San Diego,  
12 California. At all relevant times herein, Ms. Han was a member of Defendants' Beauty Insider  
13 program and a customer of Sephora.

14 8. Defendant Sephora USA, Inc. is a Delaware corporation with its headquarters in  
15 San Francisco, California and corporate offices in New York, New York. Sephora owns and  
16 operates approximately 1,900 stores in 29 countries worldwide, with approximately 360 stores  
17 across North America.

18 9. Defendant LVMH Moet Hennessy Louis Vuitton Inc. ("LVMH") is a Delaware  
19 corporation with its headquarters in New York, New York. LVMH owns Sephora, and Sephora  
20 is a wholly owned subsidiary of LVMH.

21  
22 **FACTUAL ALLEGATIONS**

23 **Overview**

24 10. Sephora is a retail cosmetics chain that operates approximately 1,900 stores in 29  
25 countries worldwide, with over 360 stores across North America.

1 11. In 1998, Sephora opened its first U.S. store in New York, and launched its online  
2 store, www.Sephora.com, the following year.

3 12. In 2007, Sephora initiated a client loyalty program called “Beauty Insider,” a  
4 rewards based system, similar to frequent flyer mileage rewards programs. Customers enrolled  
5 in Beauty Insider accumulate points based on the value of purchases made in Sephora stores or  
6 online. Each dollar spent within the program correlates to a point earned.

8 13. Currently, Sephora offers three tiers of Beauty Insider membership.

9 14. First, any customer can enroll in the basic Beauty Insider program and earn points  
10 with their purchases.

11 15. Second, customers who spend a minimum of \$350 (earning 350 points) in a  
12 calendar year qualify for membership as a “Very Important Beauty Insider” or “VIB.” VIB is a  
13 premium level of Beauty Insider that provides such members access to exclusive gifts, event  
14 invitations, and early access to select products.

15 16. Third, the most exclusive level of Beauty Insider members is called “VIB Rouge,”  
17 which is reserved for customers who spend \$1,000 or more (earning a minimum of 1,000 points)  
18 in a calendar year. VIB Rouge members are entitled to benefits beyond those of the basic and  
19 VIB members.

20 17. Annually, Sephora offers an exclusive five-day sale to VIB and VIB Rouge  
21 members, during which all purchases made by these customers in-person at Sephora stores or  
22 online are sold at a 20% discount.

23 18. According to marketing emails sent by Sephora, there are no restrictions on the  
24 items available for the 20% reduction and no limitations on the number or quantities of items a  
25 customer may purchase during the five-day period.  
26  
27  
28

1 **The November 6 through 10, 2014 Discount Offer to VIB and VIB Rouge Members**

2 19. Beginning in October 2014, VIB and VIB Rouge customers began receiving  
3 notifications via email and regular mail about the exclusive annual 20% discount sale scheduled  
4 for November 6 through 10, 2014 (the “Discount Offer”). The Discount Offer was available to  
5 customers both in stores and online.  
6

7 20. To receive the 20% discount in stores, customers were required to present a copy  
8 of their personalized Discount Offer in email or print format.

9 21. To redeem the offer online, customers were required to simply enter a  
10 promotional code, “GIFTVIB,” during the online checkout process.  
11

12 22. As part of the Discount Offer, VIB and VIB Rouge customers received  
13 information allowing them to “share” their 20% discount with one friend during the five-day  
14 period.

15 23. However, the friend would only be eligible to purchase a single item.

16 24. To receive the benefit in a physical Sephora location, the friend was required to  
17 be present with the VIB or VIB Rouge member in the Sephora store at the time of purchase.  
18

19 25. To receive the benefit online, the friend would be required to enter a “unique,  
20 one-time promo code” which would be received by email.

21 26. Upon information and belief, VIB or VIB Rouge members were eligible to  
22 exercise their discounts under the Discount Offer beginning at 12:00 a.m. on November 6, 2014.  
23

24 **The Sephora.com Website Crash on November 6, 2014**

25 27. Sometime on November 6, 2014, the Sephora website crashed and no customers  
26 were able to access their accounts or make any purchases.

27 28. During the late evening on November 6, 2014, access to the website was restored.  
28

1           29. Sephora posted an online statement on November 7, 2014, on its Facebook page,  
2 explaining that the crash was due to excessive online traffic.

3           30. Specifically, the Company claimed that the website malfunctioned due to “high  
4 levels of bulk buys for reselling purposes in North America and other countries.”  
5

6           31. The Company’s statement on Facebook set forth the following details:

7           In an effort to restore website functionality, some of our loyal  
8 North American and international customers were temporarily  
9 blocked.... We have, indeed, de-activated accounts due to  
10 reselling – a pervasive issue throughout the industry and the world.  
11 As part of our ongoing commitment to protecting our clients and  
12 our brands, we have identified certain entities who take advantage  
13 of promotional opportunities to purchase products in large volume  
14 on our website and re-sell them through other channels. After  
15 careful consideration, we have deactivated these accounts in order  
16 to optimize product availability for the majority of our clients, as  
17 well as ensure that consumers are not subject to increased prices or  
18 products that are not being handled or stored properly.

19           32. Shockingly, what Sephora declined to disclose in its public statement was the fact  
20 that on November 6, 2014, it only blocked and/or deactivated the VIB and VIB Rouge accounts  
21 that were:

- 22           (i) associated with email addresses with names that appeared to signify  
23 Chinese/Asian race/ethnicity/national origin/descent regardless of the web  
24 domain used; and/or  
25           (ii) using web domains originating in China/Asia, including *inter alia*,  
26 qq.com, 126.com and 163.com.

27           33. By the time Sephora’s website functionality was restored, thousands of VIB and  
28 VIB Rouge customers’ accounts had been blocked or deactivated.

          34. Upon information and belief, more than 95% of these blocked and deactivated  
accounts belonged to individuals residing in the United States.

1 35. These customers were not “bulk buyers” or entities involved in “retail re-selling”  
2 of Sephora products.

3 36. Rather, they were predominately individuals, many making cosmetic purchases  
4 between \$350 and \$999 in a calendar year who did not even qualify for the highest tier of  
5 membership, VIB Rouge.  
6

7 37. Significantly, Sephora did not block the accounts of VIB or VIB Rouge customers  
8 whose accounts were not associated with Chinese/Asian web domains or customers with  
9 surnames that did not appear to be Chinese/Asian.  
10

11 38. In addition, as a result of Sephora’s alleged attempts to “fix” the website,  
12 thousands of Beauty Insider customers who had basic membership only – not VIB or VIB Rouge  
13 members – also had their accounts blocked or deactivated simply because their accounts were  
14 associated with Chinese/Asian web domain addresses and/or actual or perceived Chinese/Asian  
15 surnames.  
16

17 39. Clearly, customers who failed to purchase even \$350 worth of items in a calendar  
18 year were not involved in “bulk purchases” or retail re-sales of Sephora products.

19 40. Importantly, customers who do not have email addresses with Chinese/Asian web  
20 domains and/or names that are or appear to be of Chinese/Asian descent did not have their  
21 accounts blocked or deactivated during the period of the Discount Offer.  
22

23 41. To date, no explanation has been provided by Sephora as to why customers of or  
24 perceived to be of Chinese/Asian descent were singled out while seemingly non-Chinese/Asian  
25 customers were permitted account accessibility once the website was restored.  
26  
27  
28

1           42.     The blocking and/or deactivation of specific customer accounts based on the  
2 actual or perceived race/ethnicity/descent of the accountholder was not related in any meaningful  
3 way to the restoration of website functionality.  
4

5 **Sephora's Disingenuous Offer to Assist Blocked Beauty Insider Customers**

6           43.     As part of Sephora's public statement on November 7, 2014, the company  
7 claimed to establish a help line for customers who could not access their accounts:

8                   We have established a VIB hotline to ensure that if we are able to  
9 verify that your account was erroneously deactivated, it is  
10 reactivated immediately. Please call 877-VIB-ONLY (1-877-842-  
11 6659). If you experience any difficulties placing your order please  
12 contact us at 1-877-SEPHORA (1-877-737-4672) or email us at  
[client.service@sephora.com](mailto:client.service@sephora.com).

13           44.     As evident on Sephora's Facebook page and in a related thread on a Reddit  
14 webpage, during the remaining days of the Discount Offer, attempts by customers of actual  
15 and/or perceived Chinese/Asian race/ethnicity/national origin/descent to receive assistance from  
16 Sephora customer service were fruitless.

17           45.     For example, in response to the November 7, 2014 statement, customers posted  
18 the following on Sephora's Facebook page:

19                   My account got locked up too. After calling the customer service  
20 several times, all I got was "this is a business decision, there's no  
21 estimate of how long the suspension will last and no specific  
22 reason can be provided". What did I do wrong?! I never purchased  
23 large quantity of beauty products from Sephora (if that's what  
24 Sephora wanted), my total points in the account is less than 300  
25 and my points for this year is only around 180. I made purchases at  
26 both the original prices and the discounted prices, and my account  
27 is linked to only one US address, I really don't understand why I  
28 was suspected as a reseller. Just because I have a Chinese name  
and registered with a Chinese email address?! Tell me this is not  
called racist!!

I'm a [R]ouge member, but right now I can buy NOTHING on the  
Sephora website. I called customer service and the lady said my



1 account was deactivated, and I needed to go to a retail store!  
2 That's ridiculous! I mean I've spent so much money in your store  
3 and this is the way you treat me?! Because I'm a Chinese, so you  
4 guys deactivate my account??? Is this kind of discrimination?  
Who can tell me if I can sue them because of this? Soooooo  
disappointed:(

5 Disgusting. Those ones who are not a reseller at all get blocked  
6 also and almost we are Asians. By calling the sephora customer  
7 service they told me I violated the term of uses. What term of uses?  
8 Okay the reason is I refresh the website too many times because Of  
9 the down of the website? Ridiculous. And I can't unblock account?  
This sale and this company is awful. Never want to buy something  
again, bye~

10 46. By November 10, 2014, Sephora's Facebook page was flooded with hundreds of  
11 posts by customers with actual or perceived Chinese/Asian surnames or email addresses with  
12 Chinese/Asian web domains expressing their frustration and inability to receive any assistance  
13 from Sephora customer service or the 1-877-842-6659 service line.

14 47. To date, Sephora has failed to provide any explanation as to why Beauty Insider  
15 customers at all three levels with non-Chinese/Asian surnames or non-Chinese/Asian web  
16 domain email addresses were not blocked and/or deactivated during the period of the Discount  
17 Offer, while thousands of actual or perceived Chinese/Asian customers' accounts were blocked,  
18 and remain blocked, or have had their accounts permanently deactivated.

19  
20  
21 **Damages to Potential Class Members**

22 48. The Beauty Insider membership agreement sets forth that deactivation of an  
23 account will result in the loss of all accumulated reward points.

24 49. In relevant part, the agreement reads: "If your Membership is revoked, any points  
25 in your account will automatically expire."  
26  
27  
28

1           50.     As a result of Sephora’s decision to block and/or deactivate the accounts of actual  
2 or perceived Chinese/Asian customers, such Beauty Insider customers have lost their  
3 accumulated rewards points.  
4

5           51.     Moreover, for those VIB and VIB Rouge deactivated customers, their VIB status  
6 was lost. Therefore, in order to return to their prior membership status, these individuals must  
7 spend an additional \$350 or \$1,000 in a calendar year. Other benefits associated with  
8 membership, including products that members could redeem in exchange for points, coupons,  
9 free shipping and free beauty consultations, were also lost.  
10

11           52.     Following the November 6, 2014 blocking and/or deactivation of basic Beauty  
12 Insider, VIB and VIB Rouge members of actual or perceived Chinese/Asian descent, Sephora  
13 continued to send promotional emails to those same blocked and/or deactivated customers for  
14 additional discounts and offers despite the fact that these customers were unable to sign into their  
15 Sephora accounts.  
16

17           53.     For example, on November 8, 2014, Sephora sent a promotional email to VIB and  
18 VIB Rouge customers about the Discount Offer entitled “Final days for 20% off + Urban Decay  
19 Reward.”  
20

21           54.     The promotional email included another link to the 20% off coupon and a  
22 promotional code for online use. It also offered an eye products gift set redeemable for 500  
23 points, exclusively to VIB members.  
24

25           55.     As set forth above, the blocked and/or deactivated customers were not able to  
26 redeem points they had earned or purchase items from Sephora.  
27  
28

**ALLEGATIONS OF THE CLASS REPRESENTATIVES****Plaintiff Hyejin Lee**

56. The class is represented by Plaintiff Hyejin Lee (“Ms. Lee”), who was subjected to discrimination and other unlawful conduct at Sephora’s online store at Sephora.com, accessed from New York, New York.

57. The treatment suffered by Ms. Lee was the result of Defendants’ pattern and practice of discrimination and other unlawful conduct against customers of actual and/or perceived Chinese/Asian descent who shop at Sephora stores and on Sephora’s website throughout the United States.

58. In or around 2014, Ms. Lee joined the Beauty Insider program. She attained and maintained VIB status in 2011 and 2012. On or around November 9, 2013, Ms. Lee attained VIB Rouge status.

59. The email address associated with her account includes her last name, Lee, in it, which is a common Asian last name, often associated with individuals of Chinese and/or Korean descent.

60. Ms. Lee received a VIB “welcome packet” from Sephora that read as follows:

Welcome to VIB. Your beauty addiction has officially paid off. As a very important beauty insider (VIB), you will receive all of your current beauty insider benefits, plus:

- Advance access to sales
- First dibs on our newest, hottest products
- Special gifts and limited edition offers
- Invitations to VIB only events
- Welcome offers
  - Take 10% off your next purchase
  - Enjoy a complimentary makeover
  - Get free shipping on your next purchase

1           61.     Ms. Lee later received a VIB Rouge “welcome email” from Sephora that read as  
2 follows:

3                   WELCOME TO THE TOP. It doesn’t get more beautiful than  
4 this. You’ve unlocked VIB Rogue, our newest and most premium  
5 Beauty Insider membership level.

6                   Enjoy your VIB Rogue status with these offers until 12/31/14.

- 7                   • Free shipping on all orders
- 8                   • Free makeovers anytime\*
- 9                   • Special surprise gifts
- 10                   • Exclusive Rouge events
- 11                   • Digital VIB Rogue card
- 12                   • Get advice, visit BeautyTalk forums or talk to a  
13 concierge at 1.855.ROUGE.VIB

14 Celebrate your status: visit a store or shop online to get your Welcome Kit.

15           62.     Prior to November 6, 2014, Ms. Lee received numerous emails from Sephora  
16 regarding the Discount Offer and she intended to make purchases during the November 6  
17 through 10, 2014 sale period.

18           63.     On November 7, 2014, Ms. Lee attempted to log into her VIB account on  
19 Sephora.com to make a purchase and received the following message: “Sorry, your account has  
20 been locked for security reasons. Please call Customer Service at 1-877-737-4672 to reset your  
21 password.”

22           64.     Ms. Lee repeatedly attempted to sign into her account but was blocked for the  
23 next several days.

24           65.     On November 10, 2014, Ms. Lee called Sephora’s Customer Service department.  
25 The first customer representative told her that there was nothing they could do. Ms. Lee called  
26 two more times and spoke with two additional customer representatives who also stated that her  
27 account was deactivated and could not be reset with a password.

1           66.     Ms. Lee asked if she could open a new account and was told that she could not.  
2     The customer representative failed to explain why her existing account was deactivated or why  
3     she could not open another account.

4           67.     To date, Ms. Lee is blocked from accessing her VIB Rouge account online and is  
5     unable to redeem more than 2,600 previously accumulated points. If Ms. Lee is forced to create  
6     a new account, she must spend another \$350 to earn the 350 points needed to achieve VIB status  
7     yet again.

8           68.     The conduct engaged in, authorized, directed, acquiesced in and/or ratified by  
9     Defendants and their employees and agents, as described above, denied Ms. Lee, on the basis of  
10    her actual and/or perceived race, national origin, ethnicity and/or descent, the right to make and  
11    enforce contracts, including the right to enjoy all of the benefits, privileges, terms and conditions  
12    of a contractual relationship as is available to White citizens, denied her the same right enjoyed  
13    by White citizens to purchase, hold and/or convey personal property as is enjoyed by White  
14    citizens, and breached an enforceable contract.

15           69.     Through the actions described above, Defendants acted knowingly, intentionally,  
16    maliciously, and/or with willful, wanton and reckless disregard for Ms. Lee's federally protected  
17    civil rights. In the alternative, Defendants engaged in a practice that had a disparate and  
18    discriminatory impact in derogation of the civil rights of customers of actual and/or perceived  
19    Chinese/Asian race/ethnicity/national origin/descent.

20           70.     As a proximate result of the actions of Defendants, their agents and employees, as  
21    described above, Ms. Lee has suffered and continues to suffer irreparable loss and injury,  
22    including, but not limited to, economic loss, mental anguish, emotional pain and suffering,  
23    humiliation, embarrassment, physical and emotional distress, loss of enjoyment of life,  
24    and  
25    and  
26    and  
27    and  
28

1 interference with life's daily activities and a deprivation of her civil rights. For these injuries,  
2 Ms. Lee seeks compensatory damages to the fullest extent permitted under the law.

3 71. Because Defendants acted knowingly, intentionally, maliciously and/or with  
4 willful, wanton and reckless disregard for Ms. Lee and/or her federally protected rights, Ms. Lee  
5 also seeks punitive damages.  
6

7 **Plaintiff Ruiqi Ye**

8 72. Plaintiff Ruiqi Ye ("Ms. Ye"), a resident of Santa Barbara, California, joined  
9 Sephora's Beauty Insider program in 2012.  
10

11 73. The email address associated with her account uses a Chinese web domain,  
12 @163.com.

13 74. In or around December 2013, Ms. Chen attained VIB status after spending more  
14 than \$350 on Sephora products and earning 350 Beauty Insider points in a calendar year.

15 75. Ms. Ye received a Welcome Packet from Sephora that was substantially similar to  
16 the VIB one received by Ms. Lee.  
17

18 76. Prior to November 6, 2014, Ms. Ye received numerous mailings from Sephora  
19 regarding the Discount Offer, and she intended to make purchases during the period of  
20 November 6 through 10, 2014.

21 77. On November 6, 2014, Ms. Ye attempt to log into her VIB account on  
22 Sephora.com to make a purchase and received the following message: "Sorry, your account has  
23 been locked for security reasons. Please call Customer Service at 1-877-737-4672 to reset your  
24 password."  
25

26 78. Unfortunately, Ms. Ye's attempt to receive assistance from Customer Service  
27 failed. Ms. Ye repeatedly attempted to sign into her account but it remained blocked. Finally,  
28

1 late in the day on November 8, 2014, Ms. Ye called Sephora's Customer Service department (1-  
2 877-737-4672). The Sephora representative informed Ms. Ye that there "was nothing [she]  
3 could do to unblock the account" and she had "no idea why [Ms. Ye's] account was blocked."  
4 The customer service representative told her to go in-person to a store to access the discount.  
5

6 79. Ms. Ye read Sephora's statement on Facebook about the website failure and  
7 called the VIB hotline 877-VIB-ONLY (1-877-842-6659) for help. Again, Ms. Ye was told that  
8 her account could not be unblocked and nothing could be done. Like hundreds of other  
9 customers, Ms. Ye commented on Sephora's Facebook page that something should be done to  
10 help the deactivated customers. Less than 2 hours later, her comment was deleted and she was  
11 banned from further commenting on Sephora's Facebook page.  
12

13 80. On November 9, 2014, Ms. Ye went in-person to a Sephora store and purchased a  
14 small item. She was not able to receive the 20% discount, however, because she did not have a  
15 copy of the discount code mailed to her.  
16

17 81. To date, Ms. Ye continues to be blocked from accessing her VIB account and is  
18 unable to redeem more than 300 accumulated points.

19 82. Ms. Ye was also denied the ability to participate in the Discount Offer.

20 83. If Ms. Ye is forced to create a new account, she must spend another \$350 to earn  
21 the 350 points needed to achieve VIB status again.  
22

23 84. The conduct engaged in, authorized, directed, acquiesced in and/or ratified by  
24 Defendants and their employees and agents, as described above, denied Ms. Ye, on the basis of  
25 her actual and/or perceived race, national origin, ethnicity and/or descent, the right to make and  
26 enforce contracts, including the right to enjoy all of the benefits, privileges, terms and conditions  
27 of a contractual relationship as is available to White citizens, denied her the same right enjoyed  
28

1 by White citizens to purchase, hold and/or convey personal property as is enjoyed by White  
2 citizens, and breached an enforceable contract.

3 85. Through the actions described above, Defendants acted knowingly, intentionally,  
4 maliciously, and/or with willful, wanton and reckless disregard for Ms. Ye's federally protected  
5 civil rights. In the alternative, Defendants engaged in a practice that had a disparate and  
6 discriminatory impact in derogation of the civil rights of customers of actual and/or perceived  
7 Chinese/Asian race/ethnicity/national origin/descent.  
8

9 86. As a proximate result of the actions of Defendants, their agents and employees, as  
10 described above, Ms. Ye has suffered and continues to suffer irreparable loss and injury,  
11 including, but not limited to, economic loss, mental anguish, emotional pain and suffering,  
12 humiliation, embarrassment, physical and emotional distress, loss of enjoyment of life,  
13 interference with life's daily activities and a deprivation of her civil rights. For these injuries,  
14 Ms. Ye seeks compensatory damages to the fullest extent permitted under the law.  
15

16 87. Because Defendants acted knowingly, intentionally, maliciously and/or with  
17 willful, wanton and reckless disregard for Ms. Ye and/or her federally protected rights, Ms. Ye  
18 also seeks punitive damages.  
19

20 **Plaintiff Yolin Han**

21 88. Plaintiff Yolin Han ("Ms. Han"), a resident of San Diego, California, joined  
22 Sephora's Beauty Insider program in early 2014.  
23

24 89. The email address associated with her account uses a Chinese web domain,  
25 @163.com.

26 90. In or around August 2014, Ms. Han attained VIB Rouge status after spending  
27 more than \$1,000 on Sephora products in a calendar year.  
28



1 91. Ms. Han received a Welcome Packet from Sephora that was substantially similar  
2 to the one received by Ms. Lee.

3 92. Prior to November 6, 2014, Ms. Han received numerous emails from Sephora  
4 regarding the Discount Offer, and she intended to make purchases during the period of  
5 November 6 through 10, 2014.  
6

7 93. Unrelated to the Discount Offer, Ms. Han made an online purchase using her VIB  
8 Rouge account on November 2, 2014. That order was processed and Ms. Han received the items  
9 from that purchase.  
10

11 94. On November 6, 2014, Ms. Han attempt to log into her VIB Rouge account on  
12 Sephora.com to make a purchase and received the following message: "Sorry, your account has  
13 been locked for security reasons. Please call Customer Service at 1-877-737-4672 to reset your  
14 password."

15 95. That day, Ms. Han called the VIB hotline 877-VIB-ONLY (1-877-842-6659) for  
16 help. She was told by a customer service representative that their system was down and she  
17 should call back later.  
18

19 96. Later that day, Ms. Han again called the VIB hotline and with the assistance of a  
20 customer service representative, she placed an order for 5 items for a total amount of \$113.60.  
21 The customer service representative told Ms. Han that her account would "un-block  
22 automatically" so she did not need to call back.  
23

24 97. On November 8, 2014, she attempted to log into her account to make another  
25 purchase. Unfortunately, she received the same message that her account was blocked. Ms. Han  
26 called the VIB hotline again.  
27  
28

1           98.     The Sephora representative informed Ms. Han that there “was nothing [she] could  
2 do to unblock the account” and responded to all of her questions with the same answer, “we are  
3 sorry, but you are not able to place an order at this time.”  
4

5           99.     Ms. Han requested that the customer service representative check on the order she  
6 placed over the telephone two days earlier.

7           100.    The representative told Ms. Han that the order had been “cancelled” because  
8 Sephora was unable to “verify payment information.” Ms. Han explained that she had placed an  
9 order with the same payment information on November 2, 2014, and it was verified.  
10

11           101.    The Sephora representative told Ms. Han that the account was de-activated and  
12 there was nothing she could do to help Ms. Han. Ms. Han never received the 5 items she  
13 believed she had ordered.

14           102.    Ms. Han attempted to contact Sephora via Facebook posts but received no  
15 response. Ms. Han’s multiple emails to Sephora have been ignored.  
16

17           103.    To date, Ms. Han continues to be blocked from accessing her VIB Rouge account  
18 and is unable to redeem more than 200 accumulated points.

19           104.    Ms. Han was also denied the ability to participate in the Discount Offer.

20           105.    If Ms. Han is forced to create a new account, she must spend another \$350 to earn  
21 the 350 points needed to achieve VIB status again.  
22

23           106.    The conduct engaged in, authorized, directed, acquiesced in and/or ratified by  
24 Defendants and their employees and agents, as described above, denied Ms. Han, on the basis of  
25 her actual and/or perceived race, national origin, ethnicity and/or descent, the right to make and  
26 enforce contracts, including the right to enjoy all of the benefits, privileges, terms and conditions  
27 of a contractual relationship as is available to White citizens, denied her the same right enjoyed  
28

1 by White citizens to purchase, hold and/or convey personal property as is enjoyed by White  
2 citizens, and breached an enforceable contract.

3 107. Through the actions described above, Defendants acted knowingly, intentionally,  
4 maliciously, and/or with willful, wanton and reckless disregard for Ms. Han's federally protected  
5 civil rights. In the alternative, Defendants engaged in a practice that had a disparate and  
6 discriminatory impact in derogation of the civil rights of customers of actual and/or perceived  
7 Chinese/Asian race/ethnicity/national origin/descent.  
8

9 108. As a proximate result of the actions of Defendants, their agents and employees, as  
10 described above, Ms. Han has suffered and continues to suffer irreparable loss and injury,  
11 including, but not limited to, economic loss, mental anguish, emotional pain and suffering,  
12 humiliation, embarrassment, physical and emotional distress, loss of enjoyment of life,  
13 interference with life's daily activities and a deprivation of her civil rights. For these injuries,  
14 Ms. Han seeks compensatory damages to the fullest extent permitted under the law.  
15

16 109. Because Defendants acted knowingly, intentionally, maliciously and/or with  
17 willful, wanton and reckless disregard for Ms. Han and/or her federally protected rights, Ms. Han  
18 also seeks punitive damages.  
19

### 20 **RULE 23 CLASS ACTION ALLEGATIONS**

21 110. Plaintiffs bring their Section 1981, Section 1982 and Breach of Contract claims as  
22 a class action pursuant to Federal Rule of Civil Procedure 23 ("Rule 23") on behalf of  
23 themselves and on behalf of all other similarly-situated persons. Plaintiffs propose a class  
24 definition, subject to modification as may become necessary and appropriate, as follows:  
25

26 Sephora customers throughout the United States involved in its  
27 "Beauty Insider" rewards program who are and/or are perceived as  
28 being of Chinese/Asian race/ethnicity/national origin/descent and

1 were blocked and/or had their accounts deactivated during the  
2 website crash on and following November 6, 2014.

3 111. Certification of the Class Members' claims as a class action is the most efficient  
4 and economical means of resolving the questions of law and fact common to Plaintiffs' claims  
5 and the claims of the Class Members.

6 112. Plaintiffs have standing to seek such relief because of the adverse effect that  
7 Defendants' unlawful practices have had on them individually and on the Class Members.  
8

9 113. Without class certification, the same evidence and issues would be subject to re-  
10 litigation in a multitude of individual lawsuits with an attendant risk of inconsistent adjudications  
11 and conflicting obligations.

12 114. Certification of the Class Members' claims is the most efficient and judicious  
13 means of presenting the evidence and arguments necessary to resolve such questions for  
14 Plaintiffs, the Class Members and Defendants.  
15

16 115. Plaintiffs' claims raise questions of law and fact common to the Class Members,  
17 including but not limited to:

- 18 • Whether Defendants discriminated against Plaintiffs and the Class Members  
19 on the basis of their actual ethnicity/national original/descent;
- 20 • Whether Defendants discriminated against Plaintiffs and the Class Members  
21 on the basis of their perceived ethnicity/national original/descent;
- 22 • Whether Defendants entered into enforceable contracts with the Plaintiffs and  
23 the Class Members;
- 24 • Whether Defendants breached their contractual obligations to Plaintiffs and  
25 the Class Members.

26 116. These common questions of law and fact arise from the same course of events,  
27 and each Class Member will make similar legal and factual arguments to prove liability.  
28

1 117. Plaintiffs' claims are typical of the claims of the Class Members. The relief  
2 Plaintiffs seek for the unlawful practices complained of herein are also typical of the relief which  
3 is sought on behalf of the Class Members.  
4

5 118. Plaintiffs' interests are co-extensive with those of the Class Members that they  
6 seek to represent in this case.

7 119. Plaintiffs are ready, willing and able to represent the Class Members fairly and to  
8 vigorously pursue their similar individual claims in this action.

9 120. Plaintiffs have retained counsel who are qualified and experienced in class action  
10 litigation, and who are able to meet the time and fiscal demands necessary to litigate a class  
11 action of this size and complexity.  
12

13 121. The combined interests, experience and resources of Plaintiffs and their counsel to  
14 litigate the individual and Class Members' claims at issue in this case satisfy the adequacy of  
15 representation requirement of Rule 23(a)(4).  
16

17 122. The common issues of fact and law affecting Plaintiffs' claims and those of the  
18 Class Members, including the common issues identified above, predominate over any issues  
19 affecting only individual claims.

20 123. A class action is superior to other available means for the fair and efficient  
21 adjudication of Plaintiffs' claims and the claims of the Class Members. There will be no  
22 difficulty in the management of this action as a class action.  
23

24 124. The cost of proving Defendants' violations of Section 1981 and Section 1982 and  
25 Defendants' Breach of Contract makes it impracticable for Plaintiffs and the Class Members to  
26 pursue their claims individually.  
27  
28

1 125. Maintenance of a class action promotes judicial economy by consolidating a large  
2 class of plaintiffs litigating identical claims.

3 126. The claims of the Class Members interrelate such that the interests of the Class  
4 Members will be fairly and adequately protected in their absence.  
5

6 127. Additionally, the questions of law and fact common to the Class arise from the  
7 same course of events and each class member makes similar legal and factual arguments to prove  
8 the Defendants' liability.

9 128. The number of individual Class Members is so numerous that joinder of all  
10 members is impracticable. While the exact number of Class Members is unknown to Plaintiffs at  
11 the present time, upon information and belief, there are thousands of individuals affected by the  
12 unlawful conduct alleged herein and who would likely qualify and/or participate as Class  
13 Members.  
14

15 **FIRST CAUSE OF ACTION**  
16 **Violations of 42 U.S.C. Section 1981**  
17 ***(On Behalf of Plaintiffs and the Class)***

18 129. Plaintiffs, on behalf of themselves and the Class Members, repeat and re-allege  
19 each of the preceding paragraphs as if fully set forth herein.

20 130. By the actions described above, among others, Defendants have denied Plaintiffs  
21 and the Class Members, on the basis of their actual and/or perceived race, national origin,  
22 ethnicity and/or descent, the same right to make and enforce contracts, including the enjoyment  
23 of all benefits, privileges, terms, and conditions of a contractual relationship as is enjoyed by  
24 White citizens of the United States, in violation of 42 U.S.C. § 1981.  
25  
26  
27  
28

1 131. By the actions described above, among others, Defendants have intentionally  
2 discriminated against Plaintiffs and the Class Members on the basis of their actual and/or  
3 perceived race, national origin, ethnicity and/or descent.  
4

5 132. In the alternative, by the actions described above, among others, Defendants have  
6 engaged in conduct that has had an unlawful discriminatory impact on individuals based on their  
7 race, national origin, ethnicity and/or descent.

8 133. As a result of Defendants' conduct, Plaintiffs and the Class Members have  
9 suffered and continue to suffer injuries and damages.  
10

11 **SECOND CAUSE OF ACTION**  
12 **Violations of 42 U.S.C. Section 1982**  
***(On Behalf of Plaintiffs and the Class)***

13 134. Plaintiffs, on behalf of themselves and the Class Members, repeat and re-allege  
14 each of the preceding paragraphs as if fully set forth herein.

15 135. By the actions described above, among others, Defendants have denied Plaintiffs  
16 and the Class Members, on the basis of their actual or perceived race, national origin, ethnicity  
17 and/or descent, the same right to purchase, hold and/or convey personal property as is enjoyed by  
18 White citizens of the United States, in violation of 42 U.S.C. § 1982.  
19

20 136. By the actions described above, among others, Defendants have intentionally  
21 discriminated against Plaintiffs and the Class Members on the basis of their actual and/or  
22 perceived race, national origin, ethnicity and/or descent.  
23

24 137. In the alternative, by the actions described above, among others, Defendants have  
25 engaged in conduct that has had an unlawful discriminatory impact on individuals based on their  
26 race, national origin, ethnicity and/or descent.  
27  
28

1 138. As a result of Defendants' conduct, Plaintiffs and the Class Members have  
2 suffered and continue to suffer injuries and damages.

3  
4 **THIRD CAUSE OF ACTION**  
5 **Breach of Contract**  
6 ***(On Behalf of Plaintiffs and the Class)***

7 139. Each allegation contained in the preceding paragraphs, inclusive, is hereby  
8 repeated, re-alleged and incorporated by reference, as if fully set forth herein.

9 140. Defendants and Plaintiffs entered into enforceable contracts for which there was a  
10 meeting of the minds, and which consisted of an offer by Defendants to Plaintiffs and the Class  
11 Members, acceptance by Plaintiffs and the Class Members and consideration by all parties.

12 141. Defendants offered Plaintiffs and the Class Members the benefits of the Beauty  
13 Insider rewards program in exchange for signing up as a basic Beauty Insider and/or for  
14 spending certain amounts of money at Sephora.

15 142. Plaintiffs and the Class Members accepted Defendants' offer by, *inter alia*,  
16 signing up for the Beauty Insider rewards program, agreeing to certain terms of service and/or  
17 spending certain amounts of money at Sephora.

18 143. Plaintiffs and the Class Members fully performed all obligations under the  
19 contracts, but Defendants breached their obligations to Plaintiffs and the Class Members by,  
20 *inter alia*, blocking and/or deactivating Plaintiffs and the Class Members from their accounts  
21 and/or removing Beauty Insider status and/or reward points.

22 144. Plaintiffs and the Class Members have been damaged from Defendants' breach of  
23 contract, and have suffered and continue to suffer injuries and damages.  
24  
25  
26  
27  
28





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2 San Francisco, CA


Respectfully submitted,

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